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Strategy - Resource - Knowledge

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600 East Mason Street / Suite 101 / Milwaukee, WI 53202
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National & International Executive Coaching



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Call Us and Let's Talk About It!

Sector Management Consulting Group is a highly trusted and experienced, action-oriented consulting firm that works with nonprofit organizations, for profit companies, universities, healthcare, and government sectors.

We believe that the formulation of an organization's Vision, Mission, and Core Values (Your Beliefs) are the foundation for success.



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Sector Management Consulting Group, LLC

Jim Milner & Karen Gotzler



Jim Milner M.B.A., HRM
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Profile

Over the past 30 years, Jim Milner has served as a company president, nonprofit executive director, and senior consultant, operating, managing, and servicing nonprofit organizations, for-profit corporations and government agencies.

Statement of Experience

Since 2004, Jim has been the President and CEO of Sector Management Consulting Group, a Milwaukee-based consulting firm. Jim is an instructor and guest lecturer for:

- National Business Institute
- University of Wisconsin – Milwaukee School of Continuing Education
- Alverno College
- Iowa University
- Marquette University
- UW-Milwaukee

Jim consults with public and private workforce development efforts and has created a network of consultants who serve as coaches and technical assistance providers to for-profit and nonprofit corporations and government agencies.

Jim's core competencies include: enterprise planning, developing diversity systems that support the implementation of internal and external Customer Relationship Management (CRM) strategies, and Human Resource (HR) compliance.

Jim's industry success includes the integration of team-based tactics and coordinated corporate collaborations across sectors including nonprofit and government organizations. He has developed training curricula and facilitated instructional workshops for workforce opportunities for Milwaukee's central city and communities across the country.

Education

- MBA, Human Resource Management, University of Phoenix
- BS, Leadership and Organization Development, Marquette University
- BA, Professional Communications, Marquette University

Certifications/Certificates/Trainings

- Society for Human Resource Management, Human Resources
- Marquette University, Human Resource
- Harvard Law School, Negotiations for Executives
- Board (Source) Star, Board Development Consultant
- National Community Action Partnership (CAP), Professional Certification
- Management By Strength, (MBS), Behavioral Management
- International Coaching Academy, Business and Life Coaching

Accomplishments:

Developed and implemented business and workforce strategies

Developed and implemented organizational/individual coaching strategies

Developed and implemented succession planning for nonprofits and for-profit companies

President of Boards of Directors, Senior Executive teams and served as lead consultant on organizational communication and change projects

Affiliations and Memberships

- Marquette University Alumni Board
- Society for Human Resource Management
- National Association of Black MBA's
- Downtown Rotary International Club of Milwaukee and its Diversity Committee
- African American Chamber of Commerce
- Alliance for Nonprofit Management

In addition, Jim serves on the Boards of Directors of:

- Feeding America Eastern Wisconsin (President)
- Task Force on Family Violence
- Martin Luther King Economic Development Corp.
- Marquette University National Alumni Board
- Marquette University Curriculum Design Committee